





Share Department, Board & Coordination Division, HO Plot No.4 Sector 10, Dwarka, New Delhi–110075 Tel No. : 011-28044857, E-mail: <u>hosd@pnb.co.in</u>

Scrip Code : PNB	Scrip Code : 532461
National Stock Exchange of India Limited	BSE Limited
"Exchange Plaza"	1 st Floor, Phiroze Jeejeebhoy Towers,
Bandra – Kurla Complex, Bandra (E)	Dalal Street,
Mumbai – 400 051	Mumbai – 400 001

Date: 07.05.2025

Dear Sir (s),

Reg.: Analyst Presentation

Pursuant to Regulation 30 of the SEBI (LODR) Regulations, 2015, please find enclosed the Analyst Presentation on the Audited Financial Results of the Bank for the quarter/ year ended 31st March, 2025.

The same is also available at https://www.pnbindia.in/financials-current.html.

You are requested to take the above on record.

Thanking you,

Yours faithfully,

(Bikramjit Shom) Company Secretary Encl.: As above



pnbindia.in

T: 011 28075000, 28045000

นี่**วาเล** คิฆิต ลี้ซ pบกาดb national bank

प्रधान कार्यालयः प्लॉट सं.4, सेक्टर–10, द्वारका, नई दिल्ली–110075 Head Office: Plot No. 4, Sector - 10, Dwarka, New Delhi 110075 India

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...the name you can BANK upon !







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Q4/FY'25

March 2025

7th May 2025



Innt



Higher Rewards & Cashback: Milestone-based reward points
Free Medical Checkup & Hospi-Cash Facility: up to ₹ 60000
OTT Subscriptions, Complimentary SPA Services, Medical Checkup, Golf Lessons, GYM Membership and many more

From Free Lounge at Airport to Concession in Retail Loan Charge

যাত্রানা লীহ্বালুল নীঁক্য 过 punjab national bank



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Profitability



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PROJECT PALAASI



Improving Asset Quality





Improving Asset Quality





Business Mix

Amt ₹ in Crore

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N.	Parameters	Mar'24	Dec'24	Mar'25	Growth	%/bps	
					QoQ	ΥοΥ	
1	Global Business	2353038	2639991	2683260	1.6%	14.0%	2353038
La	Overseas Business	77282	105025	105877	0.8%	37.0%	
lb	Domestic Business	2275756	2534966	2577383	1.7%	13.3%	Mar'24
2	Global Deposits	1369713	1529699	1566623	2.4%	14.4%	
2a	Overseas Deposits	36348	54938	55288	0.6%	52.1%	
2b	Domestic Deposits	1333365	1474760	1511336	2.5%	13.3%	
3	Global Advances	983325	1110292	1116637	0.6%	13.6%	
Ba	Overseas Advances	40934	50087	50589	1.0%	23.6%	
ßb	Domestic Advances	942391	1060205	1066048	0.6%	13.1%	983325
4	CD Ratio	71.79%	72.58%	71.28%			
	Highlights	Business	Financi	, Ass	et .	Share/	Mar'24 Digitalizat





Deposits



Growth % SI. **Mar'24 Dec'24 Mar'25 Parameters** QoQ YoY **Global Deposits (2+3)** 2.4% 1 1369713 1529699 1566623 14.4% **Overseas Deposits** 36348 54938 55288 0.6% 52.1% 2 3 2.5% 13.3% **Domestic Deposits** 1333365 1474760 1511336 **Current Deposits** 72201 70018 75114 7.3% 4.0% 4 5 498429 1.3% 3.8% **Savings Deposits** 480298 492138 CASA Deposits (4+5) 2.0% 3.8% 6 552499 562156 573543 7 **Domestic CASA Share %** 41.44% 38.12% 37.95% 817213 967543 993080 2.6% 21.5% 8 **Total Term Deposits**



Current Deposits Savings Deposits Term Deposits



Highlights Business

Asset Share/ Quality Capital

Financial

Digitalization/ Analytics

HR/Network/GB/RRB

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ESG/



Advances



Growth % SI. **Dec'24** Mar²⁴ **Mar'25 Parameters** YoY QoQ **Global Advances (2+3)** 983325 1110292 1116637 0.6% 1 13.6% **Overseas Advances** 40934 50589 1.0% 23.6% 2 50087 **Domestic Advances** 942391 1060205 1066048 0.6% 13.1% 3 Out of which Retail 222574 262627 259363 -1.2% 16.5% 4 **Core Retail** 169119 191126 199889 4.6% 18.2% 4a 5 Agriculture 158188 174472 180625 3.5% 14.2% **Agriculture PS 5**a 120321 133234 136816 2.7% 13.7% **MSME** 139288 159383 162693 2.1% 16.8% 6 7 RAM (4+5+6) 520050 596482 602682 1.0% 15.9% **RAM Share %** 55.2% 56.3% 56.5% 8 **Corporate & Others** 463723 463367 -0.1% 9.7% 9 422341

Financial



Retail Agriculture MSME Corporate & Others

Core Retail excl IBPC & LAD



Asset Share/ Quality Capital Digitalization/ Analytics

HR/Network/GB/RRB

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ESG/

Core Retail Advances





Financial Inclusion Performance



Highlights

PROJECT PALAASH

Business

External Rating (Std FB) Portfolio & Adv. on Benchmark Rates

Asset

Quality

Share/

Capital



	Amt ₹ in Crore										
	Portfolio > Rs.25 Crore										
SI	Rating Grade	Ма	ar'24	De	c'24	Mar'25					
51	Rating Graue	Amt.	% Share	Amt.	% Share	Amt.	% Share				
1	ΑΑΑ	157549	42.97%	197767	45.44%	220837	50.42%				
2	AA	89120	24.31%	107425	24.68%	90203	20.59%				
3	Α	57222	15.61%	69041	15.86%	67804	15.48%				
4	BBB	29435	8.03%	30761	7.07%	31073	7.09%				
BB	B & Above	333326	90.91%	404993	93.06%	409917	93.59%				
5	BB	9713	2.65%	8066	1.85%	8002	1.83%				
6	В	2068	0.56%	1290	0.30%	1101	0.25%				
7	С	1017	0.28%	859	0.20%	727	0.17%				
8	D	1134	0.31%	1314	0.30%	272	0.06%				
BB	& Below	13931	3.80%	11529	2.65%	10101	2.31%				
9	Unrated	19400	5.29%	18683	4.29%	17985	4.11%				
Sub	o-Total	366657	100.00%	435205	100.00%	438003	100.00%				
	arantee/Direct m on Central/State rt	80469	18.00% (of Total Portfolio)	71240	14.07% (of Total Portfolio)	68865	13.59% (of Total Portfolio)				
Tot	al Portfolio	447126		506445		506868					

Financial

Advances Mix of Benchmark rate

Digitalization/

Analytics



HR/Network/GB/RRB





Diversified Industry Portfolio & Energy Sector



Energy Sector

External Rating Standard Portfolio 31.03.2025 : ₹ 44410 Cr

External Rating wise Portfolio



		Ma	ar'24	De	ec'24	Mar'25		
SI.	Industry	O/s	% to Domestic Advances	O/s	% to Domestic Advances	O/s	% to Domestic Advances	
1	Infrastructure	98494	10.5%	102821	9.7%	103331	9.7%	
	-Energy	42789	4.5%	44496	4.2%	45379	4.3%	
	-Tele-Communication	11420	1.2%	13306	1.3%	11643	1.1%	
	-Roads & Ports	38163	4.0%	40375	3.8%	41893	3.9%	
	-Other Infra	6122	0.6%	4643	0.4%	4415	0.4%	
2	Basic Metal & Metal Products	23737	2.5%	24775	2.3%	20573	1.9%	
	-Iron & Steel	20983	2.2%	21889	2.1%	17655	1.7%	
3	Food Processing	22615	2.4%	22659	2.1%	22557	2.1%	
4	Textiles	11907	1.3%	11654	1.1%	11973	1.1%	
5	Chemical & Chemical Products	6288	0.7%	6385	0.6%	6585	0.6%	
6	All Engineering	7360	0.8%	6516	0.6%	6884	0.6%	
7	Construction	2382	0.3%	2359	0.2%	2148	0.2%	
8	Petroleum	6107	0.6%	10904	1.0%	12589	1.2%	
9	Other Industries	45054	4.8%	52284	4.9%	54323	5.1%	
	Total	223944	23.8%	240358	22.7%	240964	22.6%	

Financial

PROJECT PALAASH

Highlights Business

Asset Quality Share/

Capital

Digitalization/ Analytics

HR/Network/GB/RRB

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NBFC Sector





External Rating Wise Portfolio – As on 31.03.2025





Investment Portfolio



Amt ₹ in Crore

SI.	Parameters	Mar'24	Dec'24	Mar'25
1	Gross Domestic Investment	423305	462942	492305
2	SLR	316061	349189	363867
2 a	SLR as % to Dom. Investment (2/1)	74.67%	75.43%	73.91%
3	Non SLR	107244	113753	128438
4	Held To Maturity (HTM)	328221	337160	348554
4a	HTM To Gross Domestic Investment (4/1)	77.54%	72.83%	70.80%
5	Available For Sale (AFS)	93301	101671	115406
6	Fair value through profit and loss (HFT)	1783	6359	10053
7	Fair value through profit and loss (Non HFT)		12209	12748
8	Subsidiaries, Joint Venture & Associates (SBJVAS)		5543	5543
9	Investment by Overseas Branches	5696	6388	10371
10	Total Gross Investment (1+9)	429001	469330	502676
11	Modified Duration (AFS+HFT)	3.50	3.89	3.71
12	Net demand & time Liabilities	1292409	1420190	1461626



Asset S Quality

Share/ Digitalization/ Capital Analytics



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Non SLR Investment



Amt ₹ in Crore

SI.	Parameters	Mar	''24	Dec	:'24	Mar	·'25
51.	rarameters	O/S	% Share	O/S	% Share	O/S	% Share
1	PSU Bonds	19212	17.91%	19919	17.51%	22583	17.58%
2	Corporate and Other Bonds & Debentures	16691	15.56%	15973	14.04%	17295	13.47%
3	Special Govt. Sec excl. Recap Bonds	739	0.69%	696	0.61%	488	0.38%
4	CG Recapitalisation Bond	55274	51.54%	55274	48.59%	55274	43.04%
5	Share of PSU/Corporate/Others	5179	4.83%	9983	8.78%	9110	7.09%
6	Venture Capital Fund	306	0.29%	151	0.13%	158	0.12%
7	Regional Rural Bank	1583	1.48%	1583	1.39%	1583	1.23%
8	Security Receipts	789	0.74%	0	0.00%	1325	1.03%
9	Subsidiaries JV	3960	3.69%	3960	3.48%	3960	3.08%
10	Other	3511	3.27%	6214	5.46%	16662	12.97%
	Total Non SLR Investment	107244	100.00%	113753	100.00%	128438	100.00%



Asset S. Quality C

Share/ Digitalization/ Capital Analytics



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Balance Sheet-Liabilities & Assets

Amt ₹ in Crore

O pnb

	Parameters	Parameters31st Mar'2431st Dec'24		31 st Dec'24	31 st Mar'25
	CAPITAL & LIABILITIES				
1	Capital	2202	2299	2299	
2	Reserves and Surplus	104274	123515	125064	
3	Deposits	1369713	1529699	1566623	
4	Borrowings	50430	73024	83777	
5	Other Liabilities and Provisions	35216	33874	40408	
	Total Liabilities	1561835	1762410	1818171	
	ASSETS				
1	Cash and Balances with RBI	65033	62042	64305	
2	Balances with Banks	64072	74482	84415	
3	Investments	420318	463784	497311	
4	Net Advances	934430	1069957	1077475	
5	Fixed Assets	12319	12622	13053	
6	Other Assets	65663	79523	81612	
	Total Assets	1561835	1762410	1818171	



Highlights Business

Financial Asset Quality Share/ Digitalization/ Capital Analytics Page | 19

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Income



Amt ₹ in Crore

CI	Demonstration	Q4	Q3	Q4	YoY Va	riation	51/24	EV/2E	YoY Va	riation
SI.	Parameters	FY24	FY25	FY25	Amt.	%	FY24	FY25	Amt.	%
1	Interest Income (2+3+4)	28113	31340	31989	3876	13.8%	106902	121761	14859	13.9%
2	Interest on Advances	20114	22240	22225	2111	10.5%	75939	86101	10162	13.4%
3	Interest on Investments	6963	7741	8012	1049	15.1%	27645	30701	3056	11.1%
4	Other Interest Income	1036	1359	1753	717	69.2%	3318	4959	1641	49.5%
5	Other Income (6+7+8+9)	4248	3412	4716	468	11.0%	13384	16309	2925	21.9%
	of which									
6	Fee Based Income	1613	1568	1798	185	11.5%	6084	7023	939	15.4%
	Out of which									
6.1	Processing Fees	183	149	249	66	36.1%	1094	1230	136	12.4%
6.2	Non Fund Based Income	174	186	193	19	10.9%	685	732	47	6.9%
6.3	Income from Insurance & MF	152	120	148	-4	-2.6%	457	484	27	5.9%
7	Recovery in Written off Accounts	1639	823	1829	190	11.6%	6101	4926	-1175	-19.3%
8	Treasury income	974	1007	1078	104	10.6%	1157	4314	3157	272.9%
	of which									
8.1	Profit on Sales on Investments	602	947	733	131	21.8%	1354	2767	1413	104.4%
8.2	Profit on Exchange Transaction	117	74	163	46	39.3%	466	390	-76	-16.3%
8.3	Profit/Loss on Revaluation of Investment	255	-14	182	-73	-28.6%	-663	1156	1819	
9	Others	22	14	11	-11	-50.0%	43	47	4	9.3%
10	Total Income (1+5)	32361	34752	36705	4344	13.4%	120285	138070	17785	14.8%



Asset Quality

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Expenses



Amt ₹ in Crore

SI.	Devementers	Q4	Q3	Q4	YoY V	ariation	EV24	EV2E	YoY Va	riation
51.	Parameters	FY24	FY25	FY25	Amt.	%	FY24	FY25	Amt.	%
1	Total Interest Paid (2+3+4)	17750	20308	21232	3482	19.6%	66819	78979	12160	18.2%
2	Interest Paid on Deposits	16611	19118	19881	3270	19.7%	62311	74136	11825	19.0%
3	Interest Paid on Borrowings	290	406	554	264	91.0%	1290	1601	311	24.1%
4	Others Interest Paid	849	783	797	-52	-6.1%	3218	3241	23	0.7%
5	Operating Expenses (6+7)	8195	7824	8697	502	6.1%	28536	32261	3725	13.1%
6	Establishment Expenses	5630	5264	5793	163	2.9%	18486	21358	2872	15.5%
6.1	Employee Benefit (AS-15)	2396	1400	1385	-1011	-42.2%	4549	5585	1036	22.8%
7	Other Operating Expenses	2565	2560	2904	339	13.2%	10049	10903	854	8.5%
8	Total Expenses (1+5)	25945	28131	29930	3985	15.4%	95354	111239	15885	16.7%



Financial Asset Quality Share/ Digitalization/ Capital Analytics



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Profit & Provisions



Amt ₹ in Crore

	Descentes	Q4	Q3	Q4	YoY Va	riation	EV/24	EVOE	YoY Va	riation
SI.	Parameters	FY24	FY25	FY25	Amt.	%	FY24	FY25	Amt.	%
1	Net Interest Income	10363	11032	10757	394	3.8%	40083	42782	2699	6.7%
2	Other Income	4248	3412	4716	468	11.0%	13384	16309	2925	21.9%
3	Operating Income (1+2)	14611	14444	15473	862	5.9%	53467	59092	5625	10.5%
4	Operating Expenses	8195	7824	8697	502	6.1%	28536	32261	3725	13.1%
5	Operating Profit (3-4)	6416	6621	6776	360	5.6%	24931	26831	1900	7.6%
6	Provisions other than Tax	1588	-285	360	-1228	-77.3%	11737	1675	-10062	-85.7%
	Of which									
а	NPAs	1958	318	588	-1370	-70.0%	12345	1897	-10448	-84.6%
b	Standard Advances incl. Standard Restructured	-534	-425	-145			87	-303		
С	Depreciation on Investment	-41	-191	-181			-1407	-12		
d	Other provisions	205	13	97	-108	-52.7%	712	93	-619	-86.9%
7	Profit Before Tax	4828	6906	6416	1588	32.9%	13194	25156	11962	90.7%
8	Provision for Income Tax	1817	2398	1849	32	1.8%	4950	8526	3576	72.2%
9	Net Profit	3010	4508	4567	1557	51.7%	8245	16630	8385	101.7%



Asset Quality

Financial

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Efficiency Ratios (Q4)



Efficiency Ratios (12M)

(Annualized) Cost of Funds [%] NIM [%] 4.58% 4.54% 4.63% 4.59% 4.36% 4.31% 3.09% 3.23% 2.97% ^{3.12%} 2.93% ^{3.08%} Mar'24 Dec'24 Mar²⁵ Mar'24 Dec'24 Mar²⁵ (FY) (FY) (9M) (FY) (9M) (FY) Global Domestic Global Domestic Yield on Investment [%] Yield on Funds [%] 7.12% 7.19% 7.13% 7.21% 6.98% 7.04% 6.98% 7.00% 6.99% 7.02% 6.78% 6.81% Mar'24 Dec'24 Mar²⁵ Mar'24 Dec'24 Mar'25 (FY) (9M) (FY) (9M) (FY) (FY) Global Domestic Global Domestic Share/ Digitalization/ ESG/ Asset HR/Network/GB/RRB **Financial** Quality Capital **Analytics** Award



■ Global ■ Domestic

Business

Highlights

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Profitability/Productivity Ratios

(Annualized)



SI.	Key Ratios	Q4 FY24	Q3 FY25	Q4 FY25	FY24	FY25
1	Return on Assets [%]	0.77%	1.03%	1.02%	0.54%	0.97%
2	Return on Equity [%]	16.48%	19.22%	19.23%	11.66%	19.33%
3	Book Value per Share [₹]	88.59	102.02	103.36	88.59	103.36
4	Book Value per Share-Tangible [₹]	67.75	82.75	84.83	67.75	84.83
5	Earnings per share [₹] (Not annualized)	2.73	3.92	3.97	7.49	14.77
6	Cost to Income Ratio [%]	56.09%	54.16%	56.21%	53.37%	54.59%
6a	Staff Cost to Income Ratio [%]	38.53%	36.44%	37.44%	34.58%	36.14%
6b	Other Cost to Income Ratio [%]	17.56%	17.72%	18.77%	18.80%	18.45%
7	Net Profit Per Employee [₹ in Lacs]	12.64	18.48	19.25	8.61	17.29
8	Net Profit Per Branch [₹ in Lacs]	119.44	175.87	181.75	81.33	163.19

SI.	Key Ratios	Mar'24	Dec'24	Mar'25
1	Business Per Employee [₹ in Cr]	23.84	26.29	26.86
2	Business Per Branch [₹ in Cr]	225.25	250.22	253.55



Highlights Business

Financial Asset Quality Share/ Digitalization/ Capital Analytics



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One Time Restructuring (OTR 1 & 2)



Amt ₹ in Crore

OTR 1

As per RBI's guidelines dated Aug 06,2020

SI.	Loan and aggregate	Position a und	Provisions Made#	
51.	exposure category	No. of accounts	Amount involved	Amt
1	Personal loans	2625	361	43
2	Other Exposures*	95	1217	28
3	Total (1+2)	2720	1578	71
4	MSME loans	865	154	19
	Grand Total (3+4)	3585	1732	90

*Other Exposures includes corporate loans > Rs. 25 Crore as per RBI guidelines.

OTR 2

As per RBI's guidelines dated May 05,2021

	Loan and aggregate		on 31.03.25 OTR 2	Provisions Made#
SI.	exposure category	No. of accounts	Amount involved	Amt
1	Individual Borrowers	39049	3440	365
2	Small Business	808	368	20
3	Total (1+2)	39857	3808	385
4	MSME loans	13800	1456	182
	Grand Total (3+4)	53657	5264	567

Bank has made Additional provision of Rs 134 Crores on OTR due to higher rate of 12.5%/7.5% as against 10%/5% earlier on eligible accounts. Bank released provision of Rs 54 Crores in OTR 1 & 2 due to satisfactory performance in the accounts as per extant RBI guidelines.

PROJECT PALAASH Highlights

Business Financial

Asset Quality Share/ Digitalization/ Capital Analytics



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Asset Quality –SMA 2 Accounts (> Rs 5.00 Crore)



Amt ₹ in Crore

			r '24	Dec'24		Mar'25	
S. N.	CATEGORY	SMA2	% of Domestic Advances	SMA2	% of Domestic Advances	SMA2	% of Domestic Advances
1	RETAIL	93	0.01%	84	0.01%	74	0.01%
2	AGRICULTURE	210	0.02%	259	0.02%	0	0.00%
3	MSME	877	0.09%	961	0.09%	91	0.01%
4	RAM TOTAL	1180	0.13%	1304	0.12%	165	0.02%
5	CORPORATE & OTHER	252	0.03%	214	0.02%	74	0.01%
6	TOTAL	1432	0.15%	1518	0.14%	239	0.02%



Financial Asset Quality Share/ Digitalization/ Capital Analytics



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Movement of NPA



Amt ₹ in Crore

SI.	Parameters	Q4 FY'24	Q3 FY'25	Q4 FY'25	FY'24	FY'25
1	NPA at the beginning of Year/Quarter	60371	47582	45414	77328	56343
2	Cash Recovery & Up-gradation (2a+2b)	2788	1973	2205	10554	6864
2a	-Cash Recovery	1800	1333	1501	7106	5005
2b	-Up-gradation	988	640	704	3448	1859
3	Write Off	3447	1969	2129	16257	12159
4	Total Reduction (2+3)	6235	3943	4333	26811	19023
5	Fresh Addition (5a+5b)	2206	1774	3001	5826	6761
5a	-Fresh slippages	2078	1600	2904	5552	6390
5b	-Debits in existing NPA A/cs	128	174	97	274	371
6	Gross NPAs at end of the period	56343	45414	44082	56343	44082
7	Eligible Deductions incl. Provisions	49544	40977	39791	49544	39791
8	Net NPAs at end of the period (6-7)	6799	4437	4291	6799	4291
9	Recovery in TWO & RI	2406	1439	2529	9610	7472
10	Total Recovery (2+9)	5193	3412	4733	20164	14336



Financial Asset Quality Share/ Digitalization/ Capital Analytics



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Asset Classification



Amt ₹ in Crore

SI.	Daramators	Mai	Mar'24		Dec'24		Mar'25		YoY Variation	
51.	Parameters	O/S	Share%	O/S	Share%	O/S	Share%	Amt.	Var. %	
1	Standard	926982	94.27%	1064878	95.91%	1072555	96.05%	145574	15.7%	
2	Gross NPA	56343	5.73%	45414	4.09%	44082	3.95%	-12261	-21.8%	
2a	Sub-Standard	4876	0.50%	5189	0.47%	5559	0.50%	683	14.0%	
2b	Doubtful	39551	4.02%	21658	1.95%	21740	1.95%	-17811	-45.0%	
2c	Loss	11916	1.21%	18567	1.67%	16783	1.50%	4867	40.8%	
3	Global Advances (1+2)	983325	100%	1110292	100%	1116637	100%	133312	13.6%	



Financial Asset Quality

Share/ Digitalization/ Capital Analytics



ESG/



Slippages & Recoveries



Total Recovery v/s Slippages

			Total of All Qtrs				
Period	Q4 FY 24	Q1 FY 25	Q2 FY 25	Q3 FY 25	Q4 FY 25	FY 23-24	FY 24-25
Total Recovery	5193	3249	4891	3412	4733	22530	16286
Total Slippage	2206	1755	2181	1774	3001	8215	8711
Recovery v/s Slippage	2.4x	1.9x	2.2x	1.9x	1.6x	2.7x	1.9x





NPA Classification - Sector Wise



Amt ₹ in Crore

CI	Deverse at a ve		Mar'24		Dec'24			Mar'25		
SI.	Parameters	Advances	GNPA	GNPA%	Advances	GNPA	GNPA%	Advances	GNPA	GNPA%
1	Retail Loans	222574	5060	2.27%	262627	3344	1.27%	259363	3311	1.28%
2	Agriculture	158188	21979	13.89%	174472	20475	11.74%	180625	19813	10.97%
3	MSME	139288	19727	14.16%	159383	19001	11.92%	162693	18956	11.65%
4	Corporate, Overseas & Others	463275	9577	2.07%	513810	2594	0.50%	513956	2002	0.39%
5	Global Advances (1+2+3+4)	983325	56343	5.73%	1110292	45414	4.09%	1116637	44082	3.95%





NPA Classification- Industry Wise



Amt ₹ in Crore

SI.	Diversified Industry Dortfolio		Mar'24			Dec'24		Mar'25		
51.	Diversified Industry Portfolio	O/s	GNPA	GNPA %	O/s	O/s GNPA		O/s	GNPA	GNPA %
1	Infrastructure	98494	2792	2.8%	102821	2197	2.1%	103331	1140	1.1%
	-Energy	42789	1236	2.9%	44496	995	2.2%	45379	969	2.1%
	-Tele-Communication	11420	12	0.1%	13306	435	3.3%	11643	2	0.0%
	-Roads & Ports	38163	1069	2.8%	40375	568	1.4%	41893	107	0.3%
	-Other Infra	6122	475	7.8%	4643	199	4.3%	4415	62	1.4%
2	Basic Metal & Metal Products	23737	1184	5.0%	24775	821	3.3%	20573	739	3.6%
	-Iron & Steel	20983	806	3.8%	21889	598	2.7%	17655	472	2.7%
3	Food Processing	22615	3369	14.9%	22659	3033	13.4%	22557	2481	11.0%
4	Textiles	11907	1491	12.5%	11654	1026	8.8%	11973	976	8.2%
5	Chemical & Chemical Products	6288	282	4.5%	6385	202	3.2%	6585	183	2.8%
6	All Engineering	7360	819	11.1%	6516	565	8.7%	6884	396	5.8%
7	Construction	2382	93	3.9%	2359	65	2.7%	2148	64	3.0%
8	Petroleum	6107	6	0.1%	10904	5	0.0%	12589	5	0.0%
9	Other Industries	45054	4640	10.3%	52284	4107	7.9%	54323	4010	7.4%
	Total	223944	14676	6.6%	240358	12020	5.0%	240964	9995	4.1%



Financial Asset Quality Share/ Digitalization/ Capital Analytics



ESG/

Exposure to NCLT (Admitted) Accounts & NARCL

Digitalization/

Analytics



NCLT

SI.	Parameters	Accounts	Balance	Provision	PCR%
1	RBI list 1	2	2730	2730	100.00%
2	RBI list 2	9	4020	4020	100.00%
3	Filed by PNB	109	7472	7432	99.46%
4	Filed by others	392	38822	38799	99.94%
5	Total	512	53043	52980	99.88%



NARCL

S.No	Position of accounts with PNB	No of Accounts	Balance Outstanding
1	Accounts already resolved	19	4734
2	Bids received from NARCL and in process	4	551
3	Under process with NARCL - Due Diligence	0	0
4	Total	23	5285

HR/Network/GB/RRB

ESG/

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Share Holding and Ratings



Shareholding as on 31.03.2025

Total No. of Shares: 1149.29 Crores



Moody's	Fitch
PNB's Rating-	PNB's Rating-
Baa3/P-3/ Stable	BBB-/F3/Stable

PNB's Rating

	PNB's BOND RATING								
		Base	1 111						
S.N	Rating Agency	Additional Tier-1 Bonds Rating	Tier-II Bonds Rating						
1	CRISIL Ratings	AA+/Stable	AAA/Stable						
2	India Ratings	AA+/Stable	AAA/Stable						
3	CARE Ratings	AA+/Stable	AAA/Stable						
4	ICRA Ratings	AA+/Stable	AAA/Stable						

Highlights

PROJECT PALAASI

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Capital Adequacy

Share/

Capital

Digitalization/

Analytics

Capital & CRAR						
SI.	Parameters	Mar'24	Dec'24	Mar'25		
1	Total Capital (Tier 1+2)	117466	128081	140755		
	CRAR %	15.97%	15.41%	17.01%		
Out o	of Which,					
2	Tier 1	96885	104122	116235		
	Tier 1%	13.17%	12.53%	14.05%		
2 a	a Common Equity	81187	88509	102016		
	CET-1 %	11.04%	10.65%	12.33%		
2t	Additional Tier 1	15698	15613	14219		
	AT-1 %	2.13%	1.88%	1.72%		
3	Tier 2	20581	23959	24520		
	Tier-2 %	2.80%	2.88%	2.96%		



Risk Weighted Assets					
SI.	Parameters	Mar'24	Dec'24	Mar'25	
1	Total RWA	735435	831358	827668	
Out oj	f Which,				
а	Credit RWA	613704	746424	742638	
b	Market RWA	50677	8571	8666	
С	Operational RWA	71054	76363	76363	

Capital Raised during FY'24-25

- ✓ During Q2 FY'25 bank raised equity capital of Rs 5000 Crores through QIP, which increased CET 1/Tier 1/CRAR by ~ 65 bps.
- \checkmark During Q3 FY'25, bank raised Tier 2 bonds of Rs 3000 Crores.

Capital Rais	ing Plan for FY 2025-26
Type of Capital	Capital Raising Plan for FY'25-26
Tier 1 + Tier 2	Rs 8000 Cr
Out of Which,	
Tier-1 (Through AT-1)	Rs 4000 Cr
Tier-2	Rs 4000 Cr

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Amt ₹ in Crore
Augmenting Digital Base

pnb



Progress Under Major Digital Offerings

Digitalization/

Analytics



Asset

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Capital



No.of Txn

62.93

Lakh

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¹st bank in the industry with capability of off-us onboarding by using Aadhar number of beneficiaries/wallet-holders



This ether we can

New Initiatives Undertaken & Way Forward

New Initiatives Undertaken

- Opening of FD and applying Debit Card through WhatsApp Banking
- Submission of 15 G/H Form through WhatsApp Banking
- Digital NRI account opening
- Bulk positive pay system upload through Corporate IBS
- Subsidy of Carbon Credit of National Dairy Development Board given to women farmer beneficiaries by means of programmable CBDC into their Aadhar linked CBDC wallets

Promoting 'Financial Inclusion' Digitally



Way Forward **Gen AI based Employee and Customer Chatbot Onboarding of Vendor & Implementation of additional Gen AI Use Cases Digital Business Platform Revamping PNB One Mobile App Upgradation include:** Unified Solution to Streamline all **Digital Journeys** ~ **Technology Upgrade Enhanced Security** Single Platform for 100+ Digital **Journeys Monitoring aspects Content management** enhance Bank's Aims to **Operational Efficiency** Revamping Retail & Corporate IBS for Enhanced UI/UX & Security

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Analytics Driven Decision Making

Business Augmentation (Amt ₹ in Crore)



s on Mar'24 As on Mar'2 RETAIL AGRI MSME





Propensity Models



PNB InsightX – Real-time news summarization https://pnbinsightx.pnb.in/



Branch Review Analytics Portal – Analyzing public feedback to improve branch service



Wealth Analytics - Driving business through investment pattern insights



PNB ध्वनि – Boosting employee productivity using GenAi powered Podcast.

Jonb



Complaint Analytics – Identifying key grievance drivers and hotspot branches



Mule Detection – Spotting fraud patterns in current accounts using ML.



Engagement Engine - Triggerbased nudges to boost customer interaction.

Highlights

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Asset Quality Share/ Digitalization Capital /Analytics

HR/Network/GB/RRB

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HR Transformation Project

Revamped Digital PMS under UDAAN



Role Clarity Tool & PMS Profiler



 Rationalization of the KRAs have been completed to better align with the bank's goals and adapt to changing business environment.

Rationalization of KRAs



 Benchmarking/Monthly targets based on historical data and market trends allocated against each KRA through a data driven Scientific Target Setting Tool.

Scientific Target Tool



various cohorts.

Appraisal Tool



- Udaan Mobile App launched on both Android and iOS platforms.
- Enables officers to conveniently monitor their performance at their fingertips.

Udaan Mobile App

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Highlights B

Business Financial

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HR Transformation



CAPABILITY BUILDING INITIATIVES

PNB Prarambh: Management Trainee Tool	Posting Tool	Job – Family wise Grooming Plan	360 – Degree Feedback	Leadership Development Program	Succession Planning Tool
 Extensive 52-week training program, ensuring a smooth transition. Continuous guidance and support through Real-time tracking and progress monitoring 	 Ensures Digital and Data driven postings of officers up to Scale III Best Fit Officer for a role based on Job Family matching 	 4 year-long grooming plans developed to promote specialization & growth 3-Tier Approach to Career Progression: Basic (1st Year), Intermediate (2nd & 3rd Years), and Advanced (4th Year) 	Comprehensive tool gathered 360- degree feedback across behavioral and functional competencies for employees and provided Feedback Report having provision for Skill- Will Metrix.	 Expanding leadership capabilities by training 184 newly promoted Scale V officers Refresher batch titled "Udaan Elevate" for the first-year participants to reinforce and build upon their leadership journey 	 Data driven Succession Pipelines created by digital tool for identified critical roles Ensuring a pipeline of future-ready skilled pool of individuals ready to step into critical roles



Asset Quality

Financial

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Transformation of Learning & Development System

CENTRE OF EXCELLENCE

CREATION OF CENTRE OF EXCELLENCE

- Setting up Centre of Excellence (CoE) to cater training needs of Banking Industry.
- Revamped libraries & e-learning recording rooms.

REVAMPED LEARNING & DEVELOPMENT (L&D) POLICY

- Physical infra upgrade, Training content redesigned, Structured faculty development program and impetus on in-person training sessions.
- More than 200 new certification / diploma courses approved for employee learning

GROOMING ACROSS EMPLOYEE LIFE CYCLE

- 3 flagship programs Induction, Specialization and Leadership Development Program (LDP).
- Trainings for upskilling in current and future role such as Cadre Change Trainings, Certifications etc.

FACULTY

- Faculty onboarding: 40+ new faculties onboarded covering different banking domain.
- Faculty incentive by way of overseas training and monetary benefits: To promote continuous learning and up-skilling of faculties.

NEXT GEN LMS

- Digitizing Training: Next Gen LMS drives an "always on" learning culture.
- Mandatory training programs and job-family wise learning modules which contributes to performance scores of individual.

DIGITIZED NOMINATION & EVALUATION PROCESS

- Automated Nomination : L&D tool uses eligibility criteria like role, scale, job family, past trainings & appraisal score etc.
- Digitizing the training process flow of Nomination, training, evaluation and tracking.

Share/

Capital

PERSONALIZED GROOMING PLAN

- Data-driven and integrated systems to build personalized learning plans for developing future outstanding leaders.
- Inputs from job-family, monthly Performance data,
 Skill & Competency Assessment, 360 Feedback
 Score and annual performance appraisal.

EMPLOYEE SKILL ASSESSMENT

- Identified 26 skill set with 138 unique sub skills to create talent pool to meet out current and future requirements of the Bank.
- Skill gap analysis: Skill Assessment of the officers
 (Scale I to VI) conducted.

EXTERNAL COLLABORATIONS

- Tie-ups with external faculty, academic institutions and digital learning platforms for learning & development.
- Exclusive Digital Learning : Access to quality elearning, superior experience and certifications.

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Highlights



Asset Quality Digitalization/ Analytics







Performance of Subsidiaries, Associates, Joint Venture & RRB's



Amt ₹ in Crore

Results Total Total Gross Net Name of the entity (3/6/9/12 M) Expenses Profit Profit Income **PNB Housing Finance Ltd** Mar'25 (12M) 8001 5287 2714 2026 Mar'25 (12M) **PNB Investment Services Ltd.** 13.72 5.86 7.86 5.81 Mar'25 (12M) 42.74 4.96 **PNB Cards & Services Limited** 37.79 3.68 **PNB Gilts Ltd.** Mar'25 (12M) 1676 1368 311 233 PNB MetLife India Insurance Co. Ltd Dec'24 (9M) 10677 213 213 10889 Canara HSBC Life Insurance Co. Ltd Mar'25 (12M) 9554 9426 128 117 PNB (International) Ltd. (London) Mar'24 (12M) 625 425 200 52 (FY: 1st April to 31st March) India SME Asset Reconstruction Co. Ltd Dec'24 (9M) 33.76 5.97 27.79 20.84 Druk PNB Bank Ltd. (Bhutan) Dec'24 (12M) 226 179 47 28 (FY: 1st January to 31st December) **Everest Bank Ltd. (Nepal)** July'24 (12M) 1544 354 1190 231 (FY : 16th July to 15th July)

Financial

Performance of RRBs (Unaudited)

Consolidated Position	FY'24	FY'25	ΥΟΥ%	
Business	223646	244948	9.5%	
Advances	82515	92455	12.0%	
Deposits	141131	152493	8.1%	
Capital Adequacy Ratio	12.39%	12.54%	15 bps	
Total Income	13171	15975	21.3%	
Operating profit	2625	2687	2.4%	
Net profit	679	1231	81.3%	

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Environmental

- Bank has a dedicated Climate Risk
 Management Policy incorporating Task force on Climate related Financial Disclosures (TCFD's) four pillars – Governance, Strategy, Risk Management and Metrics & Targets.
- Bank has established a Financing Framework for Green, Social, and Sustainability-linked Activities/ Projects.
- Bank has become signatory of partnership for Carbon Accounting financials (PCAF) and first Indian Bank to honor the commitment to disclose scope 3 (category 15: Financed Emissions) under PCAF membership.
- Bank has made climate risk disclosures on CDP platform.
- Bank drafted Carbon neutrality plan with the target year of FY2031.

Social

ESG Highlights

- 78 RSETIs (under aegis of MoRD) and 2 Rural Development Centers (PNB initiatives) operating in India which are engaged in providing training to rural population for skill up-gradation to undertake self-employment ventures/Jobs.
- During the FY 2024-25, 79,989 persons were trained in these centers out of which 65,635 belong to BPL families and 63,536 were women
- Total number of trained candidates since inception is 6,82,671 out of which 3,55,306 were from BPL families and 4,66,581 were women.
- Total Jobs/Self-employed candidates are 4,74,331 since inception.
- The Bank spent Rs.4830.05 Lakh under the aforementioned activities during FY 2023-24. In FY 2024-25 Bank has spent Rs.6767.34 i.e. increase of 40% on YoY basis.

FY25

Governance

- Well defined policies and SOPs such as:
 - Grievance Redressal Policy
 - Cyber Security Policy
 - Policy on Fraud Risk Management & Investigation Functions (FRMIF)
- Integrated Compliance Monitoring Tool to automate and integrate all compliance activities on one platform.
- PNB SAMADHAAN for Grievance redressal of employees.
- Technology driven Customer Grievance Redressal System for Timely & Faster resolution.
- API integration with NCCRP (National Cyber Crime Reporting Portal) for handling cybercrime complaints
- New Enterprises Fraud Risk Management (EFRM) for prevention of unauthorized electronic banking transactions

₹485 Cr.

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ACCELERATING GREEN FINANCING

Financial

PROJECT PALAASH

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Solar Rooftop (Sanctions)



Rewards & Accolades





Under EASE 6.0, Overall First Runner Up

PNB winner in 2 themes

- Tech and Data driven capability building
- Digital and Analytics driven business improvement



CIMSME Banking Excellence Award for:

- ✓ Best Bank for implementing Government Schemes (Winner)
- ✓ Best MSME Friendly Bank (Runner Up)



Prestigious Silver Shield for Excellence in Financial Reporting in the category of PSBs for the Year 2023-24 by ICAI

Data quality Award "PSU Best DQI-FY'25" in Consumer Segment from Credit Information Company TransUnion CIBIL (TU CIBIL)



Financial





'Institutional Excellence Award for Pioneering Initiatives for New Gen Workforce' at the Industry-Academia Conference by People Labs.



Highlights Business

Asset Quality Share/ Digitalization/ Capital Analytics







Actuals v/s Guidance for FY'25 & Guidance for FY'26



	Guidance for FY'25	Actuals				Guidance
Parameters	FY'25	June'24 (Q1 FY25)	Sep'24 (HY1 FY25)	Dec'24 (9M FY25)	Mar'25 (FY25)	FY'26
Credit Growth % (YoY)	11% - 12%	12.20%	12.76%	14.79%	13.6%	11% - 12%
Deposit Growth % (YoY)	9% - 10%	8.50%	11.33%	15.58%	14.4%	9% - 10%
CASA Share %	Around 42%	40.08%	39.31%	38.12%	37.95%	> 38%
Operating Profit Gr % (YOY)	10% - 12%	10.27%	10.26%	8.32%	7.62%	8%-9%
Net Interest Income Gr % (YOY)	Around 10%	10.23%	8.06%	7.76%	6.73%	7%
NIM %	2.9% - 3.0%	3.07%	2.99%	2.97%	2.93%	2.8% - 2.9%
Gross NPA %	Below 5% (Revised to around 4%) (Further revised to 3.50% to 3.75%)	4.98%	4.48%	4.09%	3.95%	Below 3%
Net NPA %	Below 0.5%	0.60%	0.46%	0.41%	0.40%	0.35%
PCR % (incl TWO)	More than 95%	95.90%	96.67%	96.77%	96.82%	More than 96%
Credit Cost %	Below 1.0% (Revised to below 0.50%) (Further Revised to 0.25% to 0.30%)	0.32%	0.20%	0.18%	0.19%	Below 0.5%
Total Recovery (Amount)	Rs. 18,000 Crores	Rs 3249 Cr	Rs. 8140 Cr	Rs. 11552 Cr	Rs. 14336 Cr	Rs. 16,000 Crores
RoA %	Around 0.8% (Further Revised to 0.9% to 1%)	0.82%	0.92%	0.96%	0.97%	Above 1%
Slippage Ratio % (Annualized)	Below 1.0%	0.76%	0.71%	0.65%	0.73%	Below 1%

Pisether we div

Disclaimer



"This representation contains certain forward-looking statements apart from historical information. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. Punjab National Bank undertakes no obligation to update forward-looking statements to reflect events or circumstances after the present date."

